

# Certified Professional Estimators

## Performance

**When considering hiring an Estimator, look for the CPE certification . . . Your organization deserves nothing less.**

The American Society of Professional Estimators (ASPE) is the only national credentialing organization for construction estimating professionals.

Employing Certified Professional Estimators (CPE) is a way to identify top-level talent, and is a critical differentiator for those professionals who impact your company's bottom line.

The rigors of the CPE Program mean that firms that employ CPEs can be confident their employees have the relevant knowledge base with which to successfully win competitive bids that results in profitable returns.

It's good business!

## Why Ask for A CPE?

*Change orders. Budget overruns. Scheduling delays. If these words sound like "business as usual" in the construction industry, the words Certified Professional Estimator (CPE) can help change your point of view. The CPE designation is one of the most respected credentials in the estimating profession. It is also one of the most reliable indicators that the budget estimate you receive will result in a completed project that meets your expectations for quality, cost, and on-time completion.*

### About the ASPE Certification Program

Certification by the American Society of Professional Estimators (ASPE) is the highest form of professional recognition a construction estimator can achieve. Through its certification program, ASPE recognizes the estimating proficiency and ethical awareness of the Certified

**Certified Professional Estimators are individuals who have achieved a level of knowledge in the art and science of construction estimating through experience and by passing comprehensive examinations developed by some of the nation's leading experts.**

ASPE Certification can help you screen applicants. By building certification into your job description and into your employment advertising, you facilitate the recruitment of a qualified estimator.

While there are many other notable professional designations in the construction industry, the CPE designation is the oldest and best-known professional certification in the estimating field, so your employees and/or potential hires have been benchmarked against the best in the world.

CPEs must maintain a level of professionalism through education, adhering to our Code of Ethics and required periodic certification renewal.

Each candidate seeking certification must meet these basic requirements:

- A minimum of five years estimating experience
- Completion of ASPE workshop on certification guidelines/requirements
- Demonstrated technical writing abilities
- Demonstrated communication skills
- Successful completion of the two certification examinations

## Competence

**ASPE can help you hire a CPE or help your current estimators attain certification.**

In order to become a Certified Professional Estimator (CPE), candidates must demonstrate five years of estimating professional experience—so becoming a CPE means considerably more than passing an exam.

CPEs not only are technically competent but they possess practical experience that is valuable to you as an employer.

You can be sure that the same professionalism required for certification will be demonstrated to you and your clients helping to safeguard your firm's reputation.



**American Society of Professional Estimators**

Once recognized as a CPE, the estimator is expected to keep abreast of current trends and improved practices in the construction industry as measured through the Certification Renewal Program, which requires renewal of certification every three years.

To find out how to certify your estimator, please contact us

## Hire the Right Estimator

American Society of  
Professional Estimators

Certifying Construction Estimators

Since 1976

## Employ a Certified Professional Estimator

It's Good Business

A Certified Estimator on your staff can make a big difference to your company.

What the CPA designation is to the accounting profession, CPE is to the construction industry. Awarded by the American Society of Professional Estimators, the certification program is the only one of its kind "to attest that a construction estimator has met the necessary education and experience and has the capabilities" that the profession demands.

The United States has no uniform professional requirements for construction estimators. The CPE program fills that gap by testing and certifying the estimator's knowledge and skills and by giving owners, architects, and engineers confidence in the accuracy and reliability of estimates produced by a CPE.



American Society of  
Professional Estimators

Your Partner  
For Success



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